1H FY24 Investor Presentation

28 February 2024

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Non-Executive Chairman

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1H FY24 Resulting in EBITDA Growth

Owner and operator of leisure and entertainment businesses across Asia Pacific

- Successful 1H FY24 for Donaco following the reopening of international borders positively impacting tourism numbers and visitations.
- Donaco reported Group net revenue of A$19.45m and EBITDA of A$10.79m following a successful turnaround strategy.
  - Group net revenue almost doubled on pcp of A$9.91m.
  - Group EBITDA increased more than threefold on pcp of A$3.29m.
- DNA Star Vegas EBITDA of A$8.72m and net revenue of A$13.36m.
- Following a strong half year, Aristo reported net revenue of A$6.09m and EBITDA of A$3.47m.
- Further growth is expected in the near and long term due to increased travel and the opening of the Sapa Airport in Lao Cai, near Aristo.
- Improved cash position of A$25.12 million as of 31 December 2023.

Encouraging long term outlook, and improving broader macro and business conditions

Corporate Overview

Capital Structure

Shares on issue
1,235,389,382

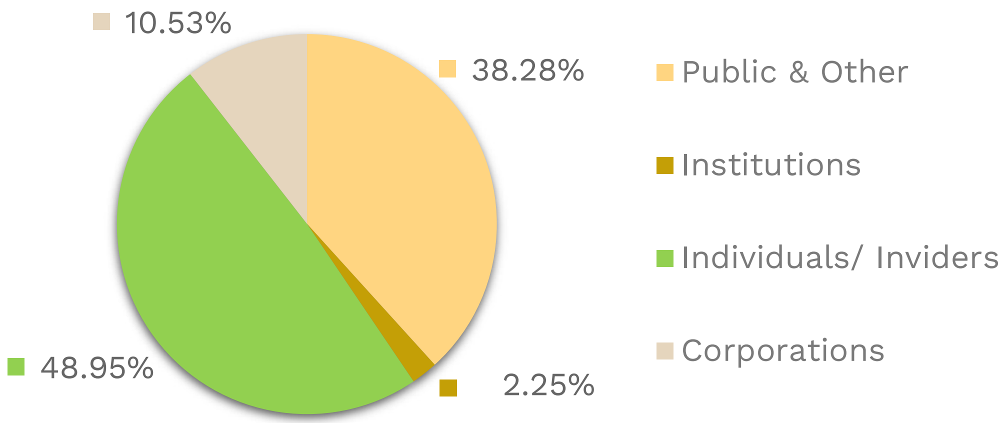
1H FY24 Revenue (31.12.23)
~A$19.45m

Share Price (23.02.24)
$0.034

Cash position (31.12.23)
US$25.12m

Market Cap (23.02.24)
A$42.00m

Ownership Structure



Top Shareholders[1]	% Shares on Issue
Lee Bug Huy	21.09%
Bug Tong Lee	21.01%
Convent Fine Ltd.	4.89%
Teck Lee Tan	3.10%
Slim Twinkle Ltd.	3.08%

*As at February 2024, Capital IQ

1H FY24 Achievements

1. Rigorous financial management

- Strong financial performance following turnaround strategy, resulting in growth across the business.
- Continued balance sheet protection.
- Resulting in a robust cash position of A$25.12m as of 31 December 2023.
- Group EBITDA reached A$10.79m and group revenue of A$19.45m.

2. Star Vegas & Aristo accelerated growth

- Resulting in positive EBITDA growth.
- Aristo commenced a campaign to attract VIP visitors, which also led to increased revenue.
- Aristo recorded net revenue of A$6.09 million, a substantial improvement from 1H FY23's result of A$0.63 million.
- Star Vegas recorded net revenue of A$13.36 million (1H FY23: A$9.28m) and EBITDA of A$8.72 million (1H FY23: A$4.94m).
- Average daily visitation at Star Vegas reached 891 over the period.

3. Encouraging outlook

- Aided by Government tourism campaigns, the travel flow between the Thailand/Cambodia and Vietnam/China borders is expected to benefit Donaco.
- Aristo is the sole 5-star hotel in the Lao Cai city of Vietnam.
- Current construction of the Sapa Airport in the region, positions Aristo for further economic growth once operational in 2025.
- Rigorous financial management and cash balance positions the Company in a solid position.

1H FY24 Group Results

1H FY24 Group Result Summary

- 1H FY24 revenue of A$19.45 million (1H FY23: A$9.91m) and group EBITDA of A$10.79 million (1H FY23: A$3.29m), positively impacted by increased travel and boarders reopening.
- Group corporate costs increased to A$1.39m (1H FY23: A$1.28m). Group operating expenses increased to A$7.27m (1H FY23: A$5.33m).
- Statutory net profit after tax of A$5.70m (1H FY23: statutory net loss after tax A$36.74m).
- No non-recurring items in 1H FY24.

All figures in AUD (millions)	1H FY24	1H FY23
Group Revenue	19.45	9.91
Star Vegas	13.36	9.28
Aristo International Hotel	6.09	0.63
Corporate Operations	-	-
EBITDA	10.79	3.29
Star Vegas	8.72	4.94
Aristo International Hotel	3.47	(0.36)
Corporate Operations	(1.39)	(1.28)
Statutory NPAT	5.70	(36.74)
Underlying NPAT[1]	5.70	(1.05)

1. Underlying NPAT excludes non-recurring items.
2. Currency conversions: 1H FY24 1.5323 AUD/USD; 1H FY23 1.4914 AUD/USD

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Group Balance Sheet

- Cash position of A$25.12 million as at 31 December 2023.
- Net debt to equity ratio decreased to -6.0% from 7.5% previously, with cash and cash equivalents increased by 169.4% to A$25.12 million, borrowings decreased by 2.6% to A$17.76 million. Current net debt to equity ratio is negative since the cash and cash equivalents exceed debt.
- Since Star Vegas recommenced operations on 18 June 2022, net cashflows from operating activities has increased significantly from pcp. Cash and cash equivalents increased to A$25.12 million from A$9.33 million as a result.
- Excluding financing activities and all the cash inflows, monthly gross burn rate is A$2.24 million, in line with targeted range as Star Vegas resumed operations.
- Continued focus on balance sheet protection and rigorous capital management.

All figures in AUD (millions)	1H FY24	1H FY23	% Change
Cash and cash equivalents	25.12	9.33	169.4%
PP&E	141.55	150.61	-6.0%
Intangibles (including licenses)	13.57	13.66	-0.6%
Other Assets	2.95	2.43	21.3%
Total Assets	183.20	176.03	4.1%
Borrowings	17.76	18.24	-2.6%
Trade and other payables	31.43	19.11	64.4%
Other liabilities	10.89	19.45	-44.0%
Net Assets	123.12	119.22	3.3%

1. Currency conversions: 1H FY24 1.5323 AUD/USD; 1H FY23 1.4914 AUD/USD

Cash flow

- With Star Vegas resuming operations, operating cash flow has increased to A$8.82 million compared to A$2.53 million in pcp.
- Cash outflow from financing of A$0.01 million includes A$1.03 million proceeds from shareholder loan drawn down and A$1.03 million repayment of shareholder loan.

All figures in AUD (millions)	1H FY24	1H FY23
Cash flow from Operations	8.82	2.53
Cash flow from Investing	(0.08)	(0.03)
Cash flow from Financing	(0.01)	1.03
Net Increase (decrease)	8.73	3.53
Effects of exchange rate	(0.33)	(0.30)
Cash at end of the financial half-year	25.12	9.33

1. Currency conversions: 1H FY24 1.5323 AUD/USD; 1H FY23 1.4914 AUD/USD

Star Vegas Performance

- DNA Star Vegas performed strongly, with net revenue of A$13.36 million (1H FY23: A$9.28m) and EBITDA of A$8.72 million (1H FY23: A$4.94m).
- Star Vegas reported an average daily visitation of 890 for the first half of FY24, representing a strong turnaround following the lifting of Covid-19 restrictions and increased tourism from Cambodia.

Numbers may not add up due to rounding.

All figures in AUD (millions)	1H FY24	1H FY23	% Change
Total Revenue	13.36	9.28	45.3%
- Net Gaming Revenue	12.33	8.49	45.3%
- Non-Gaming Revenue	1.03	0.79	30.1%
Operating Expenses (excl. non-recurring items)	4.64	4.34	7%
EBITDA (excl. non-recurring items)	8.72	4.94	76.4%
Normalised EBITDA (excl. non-recurring items)	8.42	9.86	-11.5%
Property Level NPAT	6.61	2.44	170.9%
VIP Gross Win Rate	3.43	0.35%	3.08%

All figures in AUD (millions)	1H FY24	1H FY23
VIP Table Game Turnover	59.39	196.28
Gross Gaming Revenue – Table Games	5.00	3.53
Gross Gaming Revenue – Slot Machines	10.30	8.04
Net Gaming Revenue	12.33	8.49
Non-Gaming Revenue	1.03	0.79
VIP Gross Win Rate	3.43%	0.35%
Casino Visitors	5,346	5,682
Average Visitors/ Day	891	947

1. Currency conversions: 1H FY24 1.5323 AUD/USD; 1H FY23 1.4914 AUD/USD

Aristo Performance

- Aristo International Hotel, situated next to the Chinese border in Vietnam, benefited from increased tourism and junket operations.
- The asset recorded net revenue of A$6.09 million, a substantial increase from 1H FY23's result of A$0.63 million. EBITDA was also substantially improved with the Company recording A$3.47 million (1H FY23: negative EBITDA of A$0.36m).

Numbers may not add up due to rounding.

All figures in AUD (millions)	1H FY24	1H FY23	%Change
Total Revenue	6.09	0.63	863.5%
- Net Gaming Revenue	4.16	0.23	1741%
- Non-Gaming Revenue	1.93	0.40	375%
Operating Expenses (excl. non-recurring items)	2.63	0.99	163.9%
EBITDA (excl. non-recurring items)	3.47	(0.36)	1056.3%
Normalised EBITDA (excl. non-recurring items)	6.93	(0.40)	1823.6%
Property Level NPAT	1.69	(11.47)	114.7%
VIP Gross Win Rate	1.99%	3.59%	(1.60%)

All figures in AUD (millions)	1H FY24	1H FY23
VIP Table Game Turnover	596.23	7.97
Main Hall Turnover	5.39	9.58
Gross Gaming Revenue – Table Games	14.56	0.53
Gross Gaming Revenue – Slot Machines	0.59	0.06
Net Gaming Revenue	4.16	0.23
Non-Gaming Revenue	1.93	0.40
VIP Gross Win Rate	1.99%	3.59%
Casino Visitors	46,040	1,763
Average Visitors/ Day	250	10

1. Currency conversions: 1H FY24 1.5323 AUD/USD; 1H FY23 1.4914 AUD/USD

Outlook

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- Donaco is well positioned in H2 FY24, with growing visitation and tourism to the region.
- Increased tourism expected from China with borders now fully reopened.
- Star Vegas is exploring quality tour groups to attract casino patrons to the premises and implemented a membership loyalty program in January 2024 as a means to retain customers.
- Current construction of the Sapa Airport positions Aristo for further economic growth once operational in 2025.
- Donaco is targeting further earnings growth resulting from increased travel flow and operational efficiencies.

Authorised for release by the Board of Directors

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Normalised results adjust the revenue received from the VIP table games business, by applying a theoretical win rate of 2.85% to VIP rolling chip turnover. This provides a more accurate guide to the underlying operating performance of the VIP table games business, which can experience significant volatility over shorter periods. This is consistent with the practice of Asian listed gaming operators.